

1. Why a Dealership?

If you have been looking for a new opportunity to diversify your present business, or to start a new company, then Bio-Care has the perfect Dealership program for you.

Bio-Care has developed a Dealership program to model after the success of their Head Office in the areas of respiratory mask fit testing, pulmonary function studies and/or medical clearance. Bio-Care has developed a unique and comprehensive Dealership support systems. It includes top quality products, a hands-on technical training program, sophisticated advertising and promotional materials as well as regular consultations on business, marketing and technical matters.

Investing in a Dealership has proven to be one of the most intelligent business options since the 1980's. It is an economic venture that combines all the rewards of an independent business with the security, support, impressive management and resources of an entity like Bio-Care.

Under the Bio-Care Dealership program you, as the Dealer will receive:

- Territory Protection
- Name Recognition
- Web Based Software
- Marketing and Technical Training/Support
- Financial Incentives

The advantages of a Bio-Care Dealership in contrast to a franchise are:

- No Royalty Fees
- No Submitting Financial Information
- No Limitations to Conducting Other Business



2. Bio-Care & The Marketplace

— THE REGULATORY STANDARD

Under OSHA's Respiratory Protection Standard 29 CFR 1910.134 requires that employees be fit tested on any negative or positive pressure, tight fitting respirator before the respirator is first worn in a contaminated atmosphere and annually thereafter.

— WHO REQUIRES TESTING

The OSHA Standard applies to anyone required to wear a mask as part of a hazmet crew in an industrial setting; but in particular for all fire, ems and police departments.

BENEFITS OF USING BIO-CARE

- Over 10 years of providing respiratory testing services.
- Services performed on-site eliminating employee travel time and reducing disturbances in their work day as well as possible overtime pay.
- Service performed at convenient times for the employer.
- Bio-Care quickly and efficiently completes all testing with medical Clearance and Mask Fit testing usually being completed in less than 15 minutes per employee.
- Testing services provided at a competitive price.



3. Summary Services

Bio-Care offers one of the most realistic benefit and service programs offered by any Dealership. It is intended that the current list of services will expand as the Dealer network grows and prospers.

— Training program: A comprehensive training program will encompass specific areas of respiratory mask fit testing, pulmonary function studies for fitness testing and/or medical clearance. The program consists of a two or three day On-site, theoretical and hands-on training program for Dealer and their employees. There will be no charge for training sessions.

— Initial marketing and promotion: Bio-Care will train the Dealer in their comprehensive and proven methods for development of new leads and the extension of new Bio-Care services to established clients.

— Name and Trade Mark: The Dealer will be licensed to use the name Bio-Care as identification of their business as well as for the services being offered. Bio-Care, corporately, will be responsible for maintenance and protection of all trademarks and registered names.

— Financing Assistance: Bio-Care will assist prospective Dealers in the compilation of information regarding the Bio-Care total business system and presentation of the

program to banks or other lending institutions to acquire any needed financing.

— Proprietary Rights: Bio-Care will share with Dealer the proprietary rights as to all web-based programs for the electronic delivery of information, data processing and preparation of individual and group reports, scannable forms for use in data processing as well as for training, equipment specifications, customer data, billing and accounting processes.

— Additional Add-On Services: Bio-Care will support a new Bio-Care Dealer (assuming they are providing only level 1 services) with the ability to fulfil both the Level 2 and level 3 medical needs requirements of the Dealer's clients. Head Office will provide these higher levels of service to Dealer's clients and Dealer will be compensated on a negotiated fee basis.



4. The Next Step

Bio-Care has an exciting opportunity for you. Our concept is innovative, our business outlook is realistic and the capital required is minimal. No technical background is required; but some experience with public safety and/or medical testing would be an asset. Only a fraction of the market has been exposed to the Bio-Care system and the expansion of those being required to wear a mask as part of their employment should lead to promising growth in the future.

Bio-Care is highly selective in its choice of Dealers. If you feel that you have the interest and qualifications to become a Bio-Care Dealer, then please fill out the application below and return it to our Sales Office. In addition, if you have any questions feel free to contact the Sales Office or Head Office as follows:

Sales Office:

Bio-Care USA, LLC
Dan Sullivan, Dealership Director
12727 Greenfield
Detroit, MI 49227
(800) 932-2766

Head Office:

Bio-Care USA, LLC
Ronald Prew, President
2450 Delhi Commerce Dr., Suite 5
Holt, MI 48842
(800) 694-6240

BIO-CARE USA, LLC DEALERSHIP APPLICATION

1. Name _____
Address _____
Telephone No. _____
2. Current Employment _____
Position _____ Years _____ Owner Yes No
3. Credit References
a.) _____
b.) _____
c.) _____
4. Bank References
Name of Bank _____
Location of Bank _____
Account No. _____ Telephone No. _____
Contact Person at Bank _____

I hereby authorize Bio-Care USA, LLC (or its authorized representatives) to make whatever inquiries are necessary pursuant to this application to become a Bio-Care USA, LLC Dealer

DATE

APPLICANTS SIGNATURE